

EXHIBIT A
TO REGISTRATION STATEMENT

Under the Foreign Agents Registration Act of 1938, as amended

*Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant Robinsons Inc. 2808 North Orange Avenue P.O. Box 7725, Orlando, FL 32854-7725	2. Registration No. 3110
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3. Name of foreign principal Trinidad Holiday Inn	4. Principal address of foreign principal P.O. Box 659 Bridgetown, Barbados West Indies
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5. Indicate whether your foreign principal is one of the following type:

☐ Foreign government

☐ Foreign political party

☒ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership

☐ Committee

☐ Corporation

☐ Voluntary group

☐ Association

☒ Other (specify) **Government owned Hotel**

☐ Individual - State his nationality _____

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant.

b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

Hotel in West Indies

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REGISTRATION UNIT

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal Yes ☒ No ☐
- Directed by a foreign government, foreign political party, or other foreign principal.... Yes ☐ No ☒
- Controlled by a foreign government, foreign political party, or other foreign principal.. Yes ☐ No ☐
- Financed by a foreign government, foreign political party, or other foreign principal... Yes ☐ No ☐
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

The Trinidad Holiday Inn is a Government Owned Hotel managed by Commonwealth Holiday Inns of Canada.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

N/A

Date of Exhibit A	Name and Title	Signature
August 2, 1985	John P. Hay/Controller	

UNITED STATES DEPARTMENT OF JUSTICE
Washington, D.C. 20530

EXHIBIT B

TO REGISTRATION STATEMENT
Under the Foreign Agents Registration Act
of 1938, as amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Robinsons Inc. Registration # 3110	Trinidad Holiday Inn

Check Appropriate Boxes:

- ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

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- Describe fully the nature and method of performance of the above indicated agreement or understanding.

For marketing research services for this hotel.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?^{1/} Yes ☐ No ☒

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
August 2, 1985	John P. Hey, Controller	

^{1/} Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

Robinson, Yesawich & Pepperdine

INTERNATIONAL MARKETING, ADVERTISING, PUBLIC RELATIONS

A DIVISION OF ROBINSONS INC.

BARBADOS HOLIDAY INN
P.O. Box 639
Bridgetown, Barbados
West Indies

Attn: Loris Arevian
Divisional Vice President

DATE November 26, 1984

AGREEMENT

Sheet 1 of 3 Sheets

DESCRIPTION

EO116A →

RE: CONTINUATION OF GUEST REGISTRATION RESEARCH PROGRAM

Robinson, Yesawich & Pepperdine (hereinafter referred to as the Contractor) agrees to provide the processing and reporting of the continuous guest registration records and reservation booking sources at the Barbados Holiday Inn and the Trinidad Holiday Inn (hereinafter referred to as the Client) taken from a consecutive twelve (12) month period between February 1, 1985 and January 31, 1986, to include:

- Key punching and data conversion;
- Computing;
- Preparation of twelve (12) monthly registrant profile reports;
- Management of the guest history and direct mail files on registration records and booking sources for the period.

TERMS: \$2,316.00 U.S. due on signature of agreement;
balance due in twelve (12) monthly installments of \$1,732.00 U.S. each to be paid one month in advance commencing January 1, 1985.

WE HEREBY AUTHORIZE ROBINSON, YESAWICH & PEPPERDINE TO PRINT AND USE THE NAME OF MATERIALS AND/OR SERVICES DESCRIBED ABOVE IN ADVERTISING, PROMOTIONAL AND OTHER MATERIALS WITHOUT LIMITATION OF TIME OR PLACE.

Joseph Varga
Joseph Varga ACCOUNT SUPERVISOR
I HEREBY AGREE BY SIGNING THIS AGREEMENT TO THE TERMS AND CONDITIONS OF THE AGREEMENT AND TO THE FACTS AND CIRCUMSTANCES OF THE AGREEMENT AS SET FORTH IN EXACT ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE AGREEMENT. I HAVE READ AND UNDERSTAND THE TERMS AND CONDITIONS OF THE AGREEMENT AND I AGREE TO BE BOUND BY THEM.

DATE 3 December 1984

PURCHASER BARBADOS HOLIDAY INN

BY *Loris Arevian*

TITLE Loris Arevian
Divisional Vice President

Robinson, Yesawich & Pepperdine
INTERNATIONAL MARKETING, ADVERTISING, PUBLIC RELATIONS

ACCEPTED:

BY *J.V.* DATE 11/27/84

BARBADOS HOLIDAY INN
P.O. Box 639
Bridgetown, Barbados
West Indies

Attn: Loris Arevian
Divisional Vice President

Robinson, Yesawich & Pepperdine
INTERNATIONAL MARKETING, ADVERTISING, PUBLIC RELATIONS
A DIVISION OF ROBINSONS INC.

DATE November 26, 1984

SHEET 2 OF 3 SHEETS

CONTINUATION -

DESCRIPTION

A. Expenses

All client-authorized travel, accommodation and maintenance expenses incurred by members of the Contractor's professional staff while traveling to perform on behalf of the Client will be billed to the Client at cost. The Client also agrees to reimburse the Contractor for any project-related miscellaneous expenses such as long distance telephone calls, photocopying charges, special postage and express shipping charges.

B. Performance

The Contractor will process up to twenty-one (21) variables or items taken from each registration record. These may include, but not necessarily be limited to, the following:

- guest name and address;
- market segment code;
- reservation source code;
- commissionable or non-commissionable status;
- reservation source postal code;
- reservation source country code;
- reservation method;
- room rate code;
- reservation date;
- arrival date;
- departure date;
- previous visits;
- registrant's residence postal code;
- registrant's residence country code;
- number of guests;
- room rate;
- number of rooms;
- package code;
- total folio charges;
- payment method;
- number of shares.

TERMS:
XXXXX

X Loris Arevian
Loris Arevian NAME

BARBADOS HOLIDAY INN
COMPANY

3 December 1984
DATE

XXXXX

Joseph Varga
ROBINSON, YESAWICH & PEPPERDINE
Joseph Varga

11/27/84
DATE

THE QUOTATION WRITTEN ON THIS SHEET IS SUBJECT TO ALL CONDITIONS PRINTED ON FACE AND REVERSE SIDE OF SHEET ONE OF THIS QUOTATION

BARBADOS HOLIDAY INN
P.O. Box 639
Bridgetown, Barbados
West Indies

Attn: Loris Arevian
Divisional Vice President

Robinson, Yesawich & Pepperdine
INTERNATIONAL MARKETING, ADVERTISING, PUBLIC RELATIONS
A DIVISION OF ROBINSON INC.

DATE November 26, 1984

SHEET 3 OF 3 SHEETS

CONTINUATION -

DESCRIPTION

The Contractor will administer the conduct of the research program from the time of receipt of completed guest registration forms. The Client will be responsible for the proper completion of guest names, addresses, reservation and registration data where applicable. The Client will submit completed registration forms to the Contractor on an agreed upon schedule.

The Contractor will maintain the master file of booking source names that are conducting business at both properties. The Client is to furnish these booking sources to the Contractor by completing booking source information on the new registration form as guest registrations materialize at each of the properties during the twelve (12) months. The Contractor will enter, change or delete up to 50 booking source records per month at no additional charge. Monthly charges for data entry and record maintenance relating to the master booking source file beyond the 50 record maximum will be billed to the Client at a cost of \$29.50 per 100 records.

The Contractor will perform normal editing of the data contained on the registration forms, but will not be responsible for completing missing data or performing extensive editing of improperly coded records.

The Contractor agrees to provide the Client with two (2) copies of each monthly statistical summary for each property. Additional copies will be made available upon request at the cost of 25¢ per printed page.

C. Additional Services

Lists of previous registrants and booking sources printed on pressure-sensitive or cheshire labels will be provided by the Contractor upon request at a cost of One Hundred Seventy-Five Dollars (\$175.00) per set-up plus 8¢ per printed label.

Any special computer runs or data analyses requested beyond those outlined previously will be provided by the Contractor at an additional charge mutually agreed to by the Contractor and the Client.

D. Renewal

The Contractor agrees to provide an additional twelve (12) months processing on the data outlined in this agreement at the current annual charge of Twenty-Three Thousand One Hundred Dollars (\$23,100.00) if the Client provides the Contractor with written intention to renew this service by no later than August 31, 1985.

TERMS:

XXXXX

X Loris Arevian
Loris Arevian NAME

Joseph Varga
ROBINSON, YESAWICH & PEPPERDINE
Joseph Varga

BARBADOS HOLIDAY INN
COMPANY

11/27/84
DATE

3 December 1984
DATE

THE QUOTATION WRITTEN ON THIS SHEET IS SUBJECT TO ALL CONDITIONS PRINTED ON FACE AND REVERSE SIDE OF SHEET ONE OF THIS QUOTATION